

## HEALTH NET OF CALIFORNIA, INC. Enrollment and Utilization Table as of 09/30/2017

QUARTERLY STATEMENT AS OF September 30, 2017 - HEALTH NET OF CALIFORNIA, INC.  
ENROLLMENT AND UTILIZATION TABLE

	1	2	3	4	5	6	7	8	9	10	11	12	13
Source of Enrollment	Total Enrollees At End of Previous Period	Additions During Period	Terminations During Period	Total Enrollees at End of Period	Grandfathered Enrollees (also included in Column 5)	Cumulative Enrollee Months for Period	Total Member Ambulatory Encounters for Period - Physicians	Total Member Ambulatory Encounters for Period - Non-Physicians	Total Member Ambulatory Encounters for Period	Total Patient Days Incurred	Annualized Hospital Days/1000	Average Length of Stay	
1. Large Group Contract	332,051	1,195	9,400	323,846	7,274	1,015,418	5,126	23,404	28,530	13,965	165	4.85	
2. Medicare Risk	125,144		652	124,492		374,287	66,518	17,101	83,619	27,002	866	7.22	
3. Medicare Supplement	3,912	-156		3,756		11,300	3,500	7,201	10,701	2,656	2,821	5.23	
4. Medi-Cal Risk				0					0		0		
5. Individual	153,655		4,101	149,554		460,830	21,926	28,381	50,307	6,957	181	5.00	
6. Point of Service - Individual				0					0		0		
7. Point of Service	404	8	29	383	383	1,154	30	98	128	17	177	4.99	
8. Point of Service	11,541	202	730	11,013	57	33,700	901	2,596	3,497	475	169	4.85	
9. Small Group Contract	101,038	912	7,173	94,777	23,131	293,928	1,579	4,997	6,576	4,087	167	4.85	
10. Healthy Families				0					0		0		
11. AIM				0					0		0		
12. Medicare Cost				0					0		0		
13. ASO				0		N/A	N/A	N/A	0	N/A	N/A	N/A	
14. PPO Individual				0					0		0		
15. PPO Small Group				0					0		0		
16. PPO Large Group				0					0		0		
17. Aggregate Contracted from Other Plans	0	0	0	0		0	0	0	0	0	N/A	N/A	
18. Aggregate Other Source of Enrollment	0	0	0	0		0	0	0	0	0	N/A	N/A	
19. Total Members	727,745	2,161	22,085	707,821	30,845	2,190,617	99,580	83,778	183,358	55,159	N/A	N/A	

Source: Quarterly Statement 09/30/2017 HEALTH NET OF CALIFORNIA, INC. Enrollment and Utilization Table

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