

## Health Net of California, Inc. Enrollment and Utilization Table as of 03/31/2017

QUARTERLY STATEMENT AS OF MARCH 31, 2017 - HEALTH NET OF CALIFORNIA, INC.  
ENROLLMENT AND UTILIZATION TABLE

	1	2	3	4	5	6	7	8	9	10	11	12	13
Source of Enrollment	Total Enrollees At End of Previous Period	Additions During Period	Terminations During Period	Total Enrollees at End of Period	Grandfathered Enrollees (also included in Column 5)	Cumulative Enrollee Months for Period	Total Member Ambulatory Encounters for Period - Physicians	Total Member Ambulatory Encounters for Period - Non-Physicians	Total Member Ambulatory Encounters for Period	Total Patient Days Incurred	Annualized Hospital Days/1000	Average Length of Stay	
1. Large Group Com	336,368	2,652	5,273	333,747	11,997	1,001,277	7,290	49,436	56,726	16,643	199	4.85	
2. Medicare Risk	135,162	0	7,788	127,374		384,501	65,194	18,282	83,476	15,571	486	5.76	
3. Medicare Supple	51	0	-3,906	3,957		11,961	3,951	10,333	14,284	6,489	6,510	5.23	
4. Medi-Cal Risk	344,020	0	8,248	335,772		1,006,997			0		0		
5. Individual	155,433	11,333		166,766		488,552	60,753	83,965	144,718	8,135	200	4.91	
6. Point of Service - Individual				0					0		0		
7. Point of Service -	444	5	25	424	425	1,281	131	246	377	21	197	4.82	
8. Point of Service -	13,500	527	2,525	11,502	67	34,660	2,686	6,689	9,375	574	199	4.85	
9. Small Group Com	116,587	10,689	21,254	106,022	24,349	319,555	2,840	11,119	13,959	5,287	199	4.85	
10. Healthy Families				0					0		0		
11. AIM				0					0		0		
12. Medicare Cost				0					0		0		
13. ASO				0		N/A	N/A	N/A	0	N/A	N/A	N/A	
14. PPO Individual				0					0		0		
15. PPO Small Group				0					0		0		
16. PPO Large Group				0					0		0		
17. Aggregate Contracted from Other Plans	0	0	0	0		0	0	0	0	0	N/A	N/A	
18. Aggregate Other Source of Enrollment	0	0	0	0		0	0	0	0	0	N/A	N/A	
19. Total Members	1,101,565	25,206	41,207	1,085,564	36,838	3,248,784	142,845	180,070	322,915	52,720	N/A	N/A	

Source: Quarterly Statement 03/31/2017 Health Net of California, Inc. Enrollment and Utilization Table

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